

**RECRUITMENT OF DEPUTY GENERAL MANAGER - VARIOUS
LOCATIONS**

POST CODE: DGM- Feb 2021

Position: DGM (Regional Head)

Location(s):

- i. **Ahmedabad** (covering states of Gujarat/ Rajasthan & Madhya Pradesh),
- ii. **Pune** (Covering Maharashtra) and
- iii. **Hyderabad** (covering states of Andhra Pradesh, Telangana, Odisha, Jharkhand and West Bengal)

Profile: To Head the region allotted in all areas of Company's operations especially business development & recovery.

Eligibility:

1. Age not exceeding 40 years as on 01-03-2021 (relaxation generally up to 5 years can be considered based on commensurate, relevant prior experience for deserving cases based on Management discretion).
2. Minimum 10 years experience (for age not exceeding 40 years) in HFCs/ Banks/ FIs in HOME LOAN including considerable experience in the position of Area Head/ Cluster Head/ Territory Head with exposure of handling multi-dimensional teams. For further age relaxation, commensurate additional experience would be required.

Desired Profile:

1. Any Graduation (10+2+3 format) from a UGC recognized university. Post graduation & professional qualification shall be given additional weightage. Graduates from Open University will not be considered.
2. Fluency in English besides relevant local language (e.g. Gujarati/Marathi/Telugu) is must while working knowledge of Hindi is desirable.
3. RHFL employees fulfilling the overall eligibility criteria and ready to relocate are eligible to apply for the position. No NOC will be needed. Shortlisting will be done strictly based on eligibility criteria.
4. Early joining will be preferred.
5. Ready to travel extensively within operational jurisdiction.
6. Candidates (internal-applying for lateral entry / external) having pending disciplinary action against them at the time of applying for the position or having

been punished under disciplinary proceedings in last 5 years will not be considered eligible. All appointments are subject to satisfactory reference / background verification.

Job Description:

- Ensuring establishment of the RHFL brand and overall progress of the region as per the vision and mission of the Company.
- Driving sales by establishing builder tie up (APF), DSA/ DST management, ensuring overall business development, meeting business target of the region as a whole and marketing / publicity of the region in consultation with Business Development Division of Corporate Office.
- Conducting periodic credit camps and monitoring the progress and report to Sales Division of Corporate Office.
- Network expansion (new branches and Satellite centres) of the region.
- All recovery operations under the guidance of Recovery Department of Corporate Office.
- All Procurement and Maintenance related work for the region under Corporate Office's guidance and prescribed policies and norms
- Any other work as assigned from time to time.

Other Areas:

- Should be familiar with the housing finance market in the entire region with good network and contacts with builders etc.
- Adapt in canvassing business, branding and sourcing proposals.
- Conversant with credit / legal / technical process involved in home loan sanctions / disbursement, recovery and NPA management.
- Should possess good communication & interpersonal skills to lead, manage and motivate a team.
- Good communication skill, team management skill and leadership qualities are essential.
- As the job would require extensive travelling, mobility is must.

Pay & Perquisites:

CTC starting from Rs. 12-15 lakhs per annum (fixed + variable, depending on fitment based on experience, performance in the selection process). Experienced candidate would be compensated suitably as per market norms and Management discretion. Leased accommodation and official vehicle wherever necessary will be provided at the Company's discretion. Probation period: 1 year.

How to Apply:

Eligible candidates are requested to apply only as per the enclosed bio-data format (along with NOC if applicable). Applications shall be sent only by post/ courier. Applications sent in any other format/ sent by any other mode will not be considered.

Applications in a sealed envelope super-scribing the **“Application for the post of DGM-Feb 2021”** shall be forwarded to the address as given below to reach the addressee **on or before 5 pm on March 10, 2021:**

**The General Manager (HR)
Repco Home Finance Limited
3rd Floor, Alexander Square
New No. 2/Old No. 34 & 35
Sardar Patel Road, Guindy
Chennai- 600 032**

Applications received after due date and in any other format except the prescribed bio data format or through any other mode except by post/ courier will not be considered.

The shortlisting will be done as per the prescribed criteria and as per management discretion depending upon the number of applications received. The shortlisted candidates shall be called for further selection process subsequently. The date & venue & mode of the same will be communicated to the shortlisted candidates individually in due course. The Company reserves the right to accept/reject any/all applications and/ or modify any of the eligibility conditions without assigning any reason or even abandon the recruitment process. The Company also reserves the right to offer suitable cadre/emoluments to candidates as per its own discretion depending on profile, past experience and performance in the selection process etc. No further communication/ correspondence in this regard after submission of application will be entertained. Bringing external influence will lead to disqualification.
